



Connectivity



Cyber security



Cloud



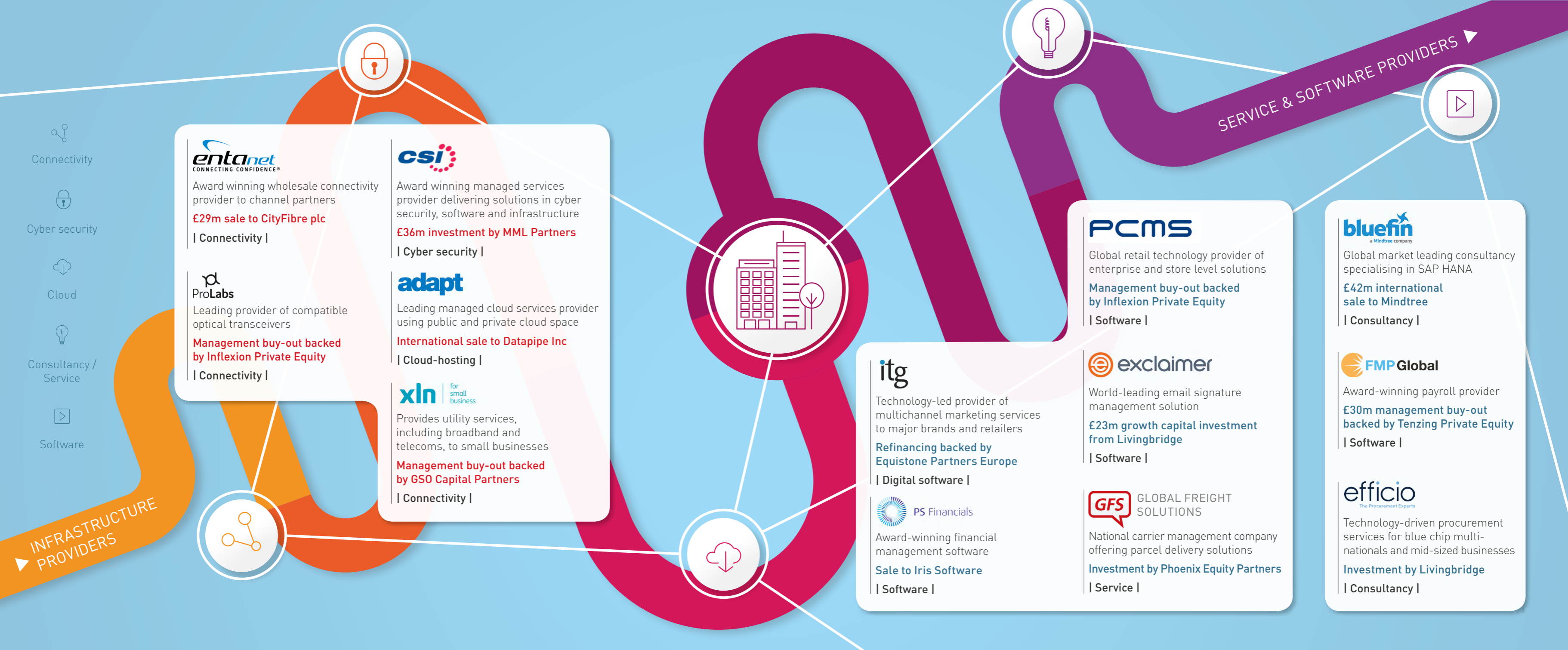
Consultancy | Service



Software

CATALYST | **ALANTRA**
CORPORATE FINANCE

Connecting UK business: working with
B2B tech-enabled service providers



Enabling market leaders to grow

At Catalyst, we work with entrepreneurs and management teams of tech-enabled businesses – usually the leaders in their chosen markets.

We take a long-term view, advising our clients throughout the investment lifecycle to help them create and realise value. This includes securing equity and debt capital to fund growth and provide liquidity, assisting with succession planning and finding the right strategic partner to support access to international markets and further accelerate growth.

The deals here show how financial investors are deploying significant capital in

fast-growing B2B technology service providers and how the demand from UK and international strategic acquirers remains strong. Our cross-border TMT team has deep sector expertise and extensive relationships with financial and debt investors and leading technology companies across the globe. This enables us to deliver the right solution for our clients, whatever the situation.

We would welcome the opportunity to talk to you about our insights from these deals and to understand more about your business.

Contact **Jamie Hope** on +44 (0) 20 7246 0500 or email jamiehope@catalystcf.co.uk

Sector coverage

We have in-depth knowledge of the sectors our clients operate in:

- International sector teams understand industry trends and issues
- Cross-border relationships with strategic acquirers and capital providers
- Regularly primary research output

Smart advice

Catalyst advises business owners and management teams on:

- Company sales and acquisitions
- Management buy-outs and buy-ins
- Raising private equity capital
- Raising and refinancing debt capital
- Equity Capital Markets

Global reach

Over 400 professionals in more than 20 countries providing:

- Access to overseas buyers
- Identification of overseas targets and acquisition execution
- International M&A research
- Local insight into M&A culture and tactics

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